



Borough of Fair Lawn
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Jim Van Kruiningen
BOROUGH MANAGER

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TO: Nick Magarelli, Acting Borough Clerk
FROM: Jim Van Kruiningen, Borough Manager *JM*
DATE: June 13, 2022
RE: Bids received- Scada System Maintenance and Improvements

I hereby certify that the attached is a true copy of bids received on June 9, 2022.

Longo Electrical-Mechanical Inc.-ostensible lowest bidder
One Harry Shupe Blvd.
Wharton, NJ 07885-0511
Rejection for material non-compliance with technical bid specifications.

ICA Engineering LLC-highest bidder
2424 Morris Avenue
Union, NJ 07083
Rejection for material non-compliance with technical bid specifications.

Recommendation to award to:
Advantech Corporation
24 Just Road
Fairfield, NJ 07004

Term of Contract: July 1, 2022 to June 30, 2024 with the Borough retaining the sole option to extend the term for two (2) one (1) year periods or one (1) two (2) year period in accordance with N.J.S.A.40A:11-15 and as defined in the bid specifications.

Per attached "Schedule of Unit Prices."

Bid Results: June 9, 2022 Scada Maintenance and Improvements		Longo Electrical-Mechanical Inc One Harry Shupe Blvd. Wharton, NJ 07885-0511	Advantech Corporation 24 Just Road Fairfield, NJ 07004	ICA Engineering LLC 2424 Morris Avenue Union, NJ 07083
ON-SITE SCHEDULED AND IMPROVEMENTS: YEAR 1	EMERGENCY	MAINTENANCE		
(A) <u>Annual Lump Sum Cost</u>	8,700.00	15,950.00	36,100.00	
ADDITIONAL WORK				
(B) <u>Shop Time</u> per diem (8-hour day)	1,250.00	1,250.00	1,200.00	
(C) <u>On-Site Time</u> per diem (8-hour day)	1,500.00	1,350.00	1,350.00	
ON-SITE SCHEDULED AND IMPROVEMENTS: YEAR 2				
(A) <u>Annual Lump Sum Cost</u>	8,700.00	16,800.00	36,100.00	
ADDITIONAL WORK				
(B) <u>Shop Time</u> per diem (8-hour day)	1,250.00	1,300.00	1,200.00	
(C) <u>On-Site Time</u> per diem (8-hour day)	1,500.00	1,400.00	1,350.00	
TOTAL YEAR 1 and YEAR 2 (A) plus (B) plus (C)	22,900.00	38,050.00	77,300.00	*
Contractor must be authorized Genesis software distributor and integrator certified by the Iconics Corporation per technical specifications.				
Contractor must provide evidence that it carries top builder status with Sneider Electric per technical specifications.				
		material non-compliance with technical bid specifications	compliant	material non-compliance with technical bid specifications
		material non-compliance with technical bid specifications	compliant	material non-compliance with technical bid specifications

*error in calculation