

Borough of Fair Lawn



December 5, 2023

RESOLUTION NO. 407-2023

RESOLUTION AUTHORIZING THE AWARD OF A CONTRACT TO CALI CARTING, INC FOR SOLID WASTE AND RECYCLABLE MATERIALS COLLECTION SERVICES

WHEREAS, the Borough duly advertised for Solid Waste and Recyclable Materials Collection for two (2) Service Options: (1) Collection 2 days/week May-September; 1 day/week remainder of year, and (2) Collection 2 days/week for entire year; and

WHEREAS, two (2) bids were received by the Municipal Clerk on November 29, 2023 as follows:

Cali Carting, Inc.

450 Bergen Avenue

Kearny, New Jersey 07032

(1) Collection 2 days/week May-September;
1 day/week remainder of year: \$15,326,900

(2) Collection 2 days/week entire year: \$16,526,900

Filco Carting Corp.

161 McKinley Street

Closter, NJ 07624

(1) Collection 2 days/week May -September;
1 day/week remainder of year: \$15,756,350

(2) Collection 2 days/week entire year: \$15,756,350;

and

WHEREAS, the bids were referred to the Borough Manager and appropriate Department Head for consideration and recommendation; and

WHEREAS, Cali Carting, Inc. submitted the lowest responsible bid for Collection 2 days/week May-September, 1 day/week for remainder of year, in accordance with the attached Exhibit A, for five (5) years commencing on January 1, 2024 and terminating December 31, 2028.

NOW, THEREFORE, BE IT RESOLVED, by the Mayor and Council of the Borough of Fair Lawn that:

1. The aforesaid recitals are incorporated herein as if set forth at length;
2. Upon recommendation of the Borough Manager and appropriate Department Head, a contract be awarded to Cali Carting, Inc, 450 Bergen Avenue, Kearny, New Jersey 07032 for a five-year term commencing on January 1, 2024 and terminating on

December 31, 2028, in the total amount not to exceed \$15,326,900 for Collection 2 days/week May-September and 1 day/week for the remainder of the year;

3. Through this resolution a Certificate of Availability of Funds will be completed by the Chief Financial Officer through the issuance of a Purchase Order;

4. The Mayor and Council of the Borough of Fair Lawn pursuant to N.J.A.C. 5:30-5.5(b), have allocated funds in the following applicable Operating Budget Line Items:

Y-01-31-470-000-290 (Solid Waste Collection)

Y-01-26-300-100-001 (Recyclable Materials Collection)

Y-01-26-300-100-002 (Vegetative Waste Collection)

Y-01-26-300-100-004 (Bagged Leaf Collection); and

5. The Mayor and Municipal Clerk be and are hereby authorized to execute the appropriate contract in a form approved by the Borough Attorney.

	Motion	Second	Aye	Nay	Abstain	Absent
Reinitz			X			
Rottenstrich			X			
Cutrone	X		X			
Krause		X	X			
Peluso			X			

The within Resolution was duly adopted by the Borough Council at their meeting of December 5, 2023.



Nicholas J. Magarelli, RMC
Municipal Clerk

EXHIBIT A



Borough of Fair Lawn
POST OFFICE BOX 376, FAIR LAWN, NEW JERSEY • 07410

Jim Van Kruiningen
BOROUGH MANAGER

201-794-5310
FAX: 201-794-9859
EMAIL: jvankruiningen@fairlawn.org

TO: Nick Magarelli, Borough Clerk
FROM: Jim Van Kruiningen, Borough Manager *JM*
DATE: November 29, 2023
RE: Bids received- **Solid Waste and Recyclable Materials Collection**
Award December 5, 2023

I hereby certify that the attached is a true copy of bids received on November 29, 2023.
Recommendation to award to:

Cali Carting, Inc.
450 Bergen Avenue
Kearny, NJ 07032

Term of Contract: Five Year Contract; January 1, 2024 through December 31, 2028:

Option 1A	6,900,000.00	Solid Waste Collection- one day per week, two days per week May thru September
Option 1C	4,740,000.00	Recyclable Materials Collection
Option 1D	1,170,000.00	Yard and Vegetative Waste Collection
Option 1E	585,000.00	Leaves Collection
Option 1F	1,830,000.00	Recycling Center Dumpster Service
Option 1G	100,000.00	Construction Debris Collection
Option 1H	1,900.00	Cost of one 30 cubic yard dumpster
Total	\$ 15,326,900.00	

BIDDER:
 Call Carting Inc.
 450 Bergen Avenue
 Kearny, NJ 07032

SOLID WASTE AND RECYCLABLE MATERIALS COLLECTION	SERVICE OPTION 1A	SERVICE OPTION 1C	SERVICE OPTION 1D	SERVICE OPTION 1E	SERVICE OPTION 1F	SERVICE OPTION 1G	SERVICE OPTION 1H	TOTALS
BID OPENING: NOVEMBER 29, 2023	Solid Waste Collection One day per week Two days per week May thru September	Recyclable Materials Collection	Yard and Vegetative Waste Curbside Collection	Collection of Leaves Curbside Collection	Recycling Center Dumpster Service	Construction Debris Curbside Collection	cost of one (1) 30 cubic yard dumpster	
Option ONE: ONE-YEAR CONTRACT JANUARY 1, 2024 through DECEMBER 31, 2024	1,278,000.00	900,000.00	234,000.00	117,000.00	336,000.00	20,000.00	1,500.00	3,106,100.00
Option TWO: TWO-YEAR CONTRACT JANUARY 1, 2024 through DECEMBER 31, 2025	2,616,000.00	1,824,000.00	468,000.00	234,000.00	687,000.00	40,000.00	1,600.00	6,319,688.00
Option THREE: THREE-YEAR CONTRACT JANUARY 1, 2024 through DECEMBER 31, 2026	3,965,000.00	2,772,000.00	702,000.00	351,000.00	1,053,000.00	60,000.00	1,700.00	9,619,700.00
Option FOUR: FOUR-YEAR CONTRACT JANUARY 1, 2024 through DECEMBER 31, 2027	5,424,000.00	3,744,000.00	936,000.00	468,000.00	1,434,000.00	80,000.00	1,800.00	12,087,800.00
Option FIVE: FIVE-YEAR CONTRACT JANUARY 1, 2024 through DECEMBER 31, 2028	6,900,000.00	4,740,000.00	1,170,000.00	585,000.00	1,830,000.00	100,000.00	1,900.00	15,326,900.00
SOLID WASTE AND RECYCLABLE MATERIALS COLLECTION	SERVICE OPTION 1B	SERVICE OPTION 1C	SERVICE OPTION 1D	SERVICE OPTION 1E	SERVICE OPTION 1F	SERVICE OPTION 1G	SERVICE OPTION 1H	TOTALS
BID OPENING: NOVEMBER 29, 2023	Solid Waste Collection Two days per week for entire year	Recyclable Materials Collection	Yard and Vegetative Waste Curbside Collection	Collection of Leaves Curbside Collection	Recycling Center Dumpster Service	Construction Debris Curbside Collection	cost of one (1) 30 cubic yard dumpster	
Option ONE: ONE-YEAR CONTRACT JANUARY 1, 2024 through DECEMBER 31, 2024	1,497,600.00	900,000.00	234,000.00	117,000.00	336,000.00	20,000.00	1,500.00	3,106,100.00
Option TWO: TWO-YEAR CONTRACT JANUARY 1, 2024 through DECEMBER 31, 2025	3,065,088.00	1,824,000.00	468,000.00	234,000.00	687,000.00	40,000.00	1,600.00	6,319,688.00
Option THREE: THREE-YEAR CONTRACT JANUARY 1, 2024 through DECEMBER 31, 2026	4,680,000.00	2,772,000.00	702,000.00	351,000.00	1,053,000.00	60,000.00	1,700.00	9,619,700.00
Option FOUR: FOUR-YEAR CONTRACT JANUARY 1, 2024 through DECEMBER 31, 2027	6,360,000.00	3,744,000.00	936,000.00	468,000.00	1,434,000.00	80,000.00	1,800.00	13,023,800.00
Option FIVE: FIVE-YEAR CONTRACT JANUARY 1, 2024 through DECEMBER 31, 2028	8,100,000.00	4,740,000.00	1,170,000.00	585,000.00	1,830,000.00	100,000.00	1,900.00	16,526,900.00

BIDDER:
 Fico Carting Corp.
 161 McKinley Street
 Closter, NJ 07624

	SERVICE OPTION 1A	SERVICE OPTION 1B	SERVICE OPTION 1C	SERVICE OPTION 1D	SERVICE OPTION 1E	SERVICE OPTION 1F	SERVICE OPTION 1G	SERVICE OPTION 1H	TOTALS
SOLID WASTE AND RECYCLABLE MATERIALS COLLECTION	Solid Waste Collection	Recyclable Materials Collection	Yard and Vegetative Waste Curbside Collection	Collection of Leaves Curbside Collection	Recycling Center Dumpster Service	Construction Debit Curbside Collection	cost of one (1) 30 cubic yard dumpster		
BID OPENING: NOVEMBER 29, 2023	One day per week	Two days per week May thru September							
Option ONE: ONE-YEAR CONTRACT JANUARY 1, 2024 through DECEMBER 31, 2024	1,460,000.00	810,000.00	295,000.00	59,500.00	370,000.00	20,000.00	350.00	3,014,850.00	
Option TWO: TWO-YEAR CONTRACT JANUARY 1, 2024 through DECEMBER 31, 2025	2,950,000.00	1,640,000.00	595,000.00	120,000.00	748,000.00	40,000.00	350.00	6,093,350.00	
Option THREE: THREE-YEAR CONTRACT JANUARY 1, 2024 through DECEMBER 31, 2026	4,475,000.00	2,485,000.00	905,000.00	182,000.00	1,135,000.00	60,000.00	350.00	9,242,350.00	
Option FOUR: FOUR-YEAR CONTRACT JANUARY 1, 2024 through DECEMBER 31, 2027	6,036,000.00	3,350,000.00	1,220,000.00	246,000.00	1,530,000.00	80,000.00	350.00	12,462,350.00	
Option FIVE: FIVE-YEAR CONTRACT JANUARY 1, 2024 through DECEMBER 31, 2028	7,590,000.00	4,240,000.00	1,540,000.00	311,000.00	1,935,000.00	100,000.00	350.00	15,756,350.00	
SOLID WASTE AND RECYCLABLE MATERIALS COLLECTION	SERVICE OPTION 1B	SERVICE OPTION 1C	SERVICE OPTION 1D	SERVICE OPTION 1E	SERVICE OPTION 1F	SERVICE OPTION 1G	SERVICE OPTION 1H	TOTALS	
BID OPENING: NOVEMBER 29, 2023	Two days per week for entire year	Recyclable Materials Collection	Yard and Vegetative Waste Curbside Collection	Collection of Leaves Curbside Collection	Recycling Center Dumpster Service	Construction Debit Curbside Collection	cost of one (1) 30 cubic yard dumpster		
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Option TWO: TWO-YEAR CONTRACT JANUARY 1, 2024 through DECEMBER 31, 2025	2,950,000.00	1,640,000.00	595,000.00	120,000.00	748,000.00	40,000.00	350.00	6,093,350.00	
Option THREE: THREE-YEAR CONTRACT JANUARY 1, 2024 through DECEMBER 31, 2026	4,475,000.00	2,485,000.00	905,000.00	182,000.00	1,135,000.00	60,000.00	350.00	9,242,350.00	
Option FOUR: FOUR-YEAR CONTRACT JANUARY 1, 2024 through DECEMBER 31, 2027	6,036,000.00	3,350,000.00	1,220,000.00	246,000.00	1,530,000.00	80,000.00	350.00	12,462,350.00	
Option FIVE: FIVE-YEAR CONTRACT JANUARY 1, 2024 through DECEMBER 31, 2028	7,590,000.00	4,240,000.00	1,540,000.00	311,000.00	1,935,000.00	100,000.00	350.00	15,756,350.00	